



Marie C. Johns
Senior Consultant

Marie C. Johns brings over 20 years of business development, consulting, and telecommunications experience to *The Leader's Edge/Leaders By Design*. She also serves as the Managing Member of L&L Consulting, LLC, a full service management services, economic development and public policy consulting practice. Marie is the former President of Verizon, Washington. In that capacity, she was responsible for the company's \$700 million operations. Marie retired in 2004 after a 21 year career in telecommunications.

Marie has a comprehensive resume of business and civic leadership roles as the former chair of the DC Chamber of Commerce, founder of the Washington DC Technology Council, and founding chair of the Howard University Middle School of Mathematics and Science, to name just a few. In her work with *The Leader's Edge*, Marie serves as an asset to our diverse client base. Due to her extensive leadership experience throughout the Washington DC community, Marie entered the race for the office of Mayor during the 2006 Washington, DC Democratic Primary, where she placed third in a field of 5 candidates.

Marie earned B.S. and MPA degrees from Indiana University's School of Public and Environmental Affairs (SPEA). She was awarded an honorary doctorate of humane letters from Trinity University in Washington DC. Marie is the recipient of over 100 awards for business and civic leadership in Washington, DC. She has been included as one of the "100 Most Powerful Women" by *Washingtonian Magazine* since 1999. Other past honors include, Alumnus of the Year from Indiana University's School of Public and Environmental Affairs, one of the Twenty-Five Most Influential Black Women in Business by *Ebony Magazine* and the *Network Journal* and the 2004 Leader of the Years from the Greater Washington Board of Trade. Marie has also been inducted into the Greater Washington Business Hall of Fame.

Marie is a Trustee of Howard University. She is also a Director of the Mid Atlantic Physicians Medical Group of Kaiser Permanente. She has previously served as a Director of WLR Foods, Landmark Systems Corporation, Softcomp and Harvest Bank of Maryland.