



LISA MATHIS

Senior Consultant

Lisa has been an executive coach and corporate team facilitator for over 20 years. Lisa brings a depth of experience to *The Leader's Edge/Leaders By Design* working with leaders in the corporate and private sector.

Lisa's areas of specialty include communications, leadership, sales and organization development. She has considerable expertise in working with leaders at the high-potential level through to the C-Suite, as well as understanding different cultures of people and the unique challenges that they face. She prepares leaders for the next level by building new competencies, imparting advice on leading change, and enhancing an executive's decision-making skills. In her coaching, Lisa works closely with each leader on their specific goals and provides her clients with a safe, trusted space to brainstorm and strategize challenging issues.

Lisa has coached clients from a wide variety of organizations including: Avon, BET, Bristol Myers Squibb, Con Edison, Episcopal Relief & Development, ESPN, HBO, IBM, KPMG, Lincoln Financial, Macy's, Major League Baseball, MasterCard, MetLife, Novartis, Pfizer, Prudential, TD Bank, Time, Inc. and Tiffany & Company.

Lisa's hands-on business experience was shaped in the financial industry with a concentration in leadership, competency and organization development for Merrill Lynch. As an Assistant Vice President and Relationship Manager, she oversaw employee and executive development for Financial Data Systems, Merrill Lynch Insurance and the Merrill Lynch Wealth Management businesses that included 5,000 employees.

Lisa has served as a keynote speaker for Hobart and William Smith Colleges Leadership Institute and Con Edison's Women In Engineering Programs. Her topics have ranged from *Strategic Networking*, *Executive Presence*, and *Building a Personal Leadership Brand*.

Lisa has a BA from the University of Arkansas's Eckerd College Leadership Development Institute and is certified in the following instruments: Hogan Assessment Systems, Clark Wilson 360, Voices 360, Conflict Dynamics and the Meyers Briggs.