



## **NANCY SINGER, PHD, PCC** Senior Consultant

Nancy is a Senior Consultant at *The Leader's Edge/Leaders By Design* with over 30 years of experience in senior leadership positions in three Fortune 500 pharmaceutical companies. As a pharmacist with a dual MBA in Marketing & Finance, she possesses a unique professional background having held positions in Sales & Marketing, Management and Talent Development. Nancy is recognized global thought leader in developing high-potential talent and her leadership development programs have garnered numerous industry awards. She has been published in Management Development journals and regularly speaks at Talent and Leadership conferences. Nancy specializes in high-potential, female, diverse and scientific talent.

Nancy spent the past ten years of her corporate career as Executive Director, Global Leadership Development for Merck & Co., Inc. responsible for developing over 10,000 leaders across Europe, Asia and the Americas. She is an ICF certified executive coach who has guided teams and leaders in publicly held and nonprofit companies through mergers, media crises and major transformational changes.

As a business leader she led major initiatives including a global restructuring of the Learning & Development organization for Merck, building a startup pharmaceutical company, and managing teams through three company mergers.

Nancy serves on Boards for nonprofit organizations focused on education in Africa and the US, and together with her husband, supports several students with educational scholarships and mentoring.

Nancy partners closely with her clients to build their trust and, based on their individual needs and style, address business challenges. She coaches executives to leverage their strengths, acknowledge areas for personal growth and develop action plans to improve their effectiveness as an organizational leader.

Clients value Nancy's first-hand business experience as a significant asset in developing practical plans that result in positive personal and business outcomes. Further, as a working mother for a large part of her career, she is well acquainted with the challenges of balancing home, work and travel. Her experience has led to a passion for developing the next generation of female leaders.

Nancy has coached executives in a wide range of disciplines including Healthcare, Education, Insurance and Consumer Goods.

Nancy holds an MBA in Marketing & Finance, LaSalle University with a Bachelor of Science in Pharmacy, Rutgers University, and a Board of Pharmacy License in the State of NJ. She holds certifications from the International Coaching Federation (PCC), Hogan Assessments, Gallup Strengths Coach, Connor Change Management Methodology, and Six Sigma Executive & Yellow Belts.