



## **NANCY O. SINGER, PCC** **Senior Consultant**

Nancy is a Senior Consultant at *The Leader's Edge/Leaders By Design* with over 30 years of experience in executive positions leading Sales, Marketing and Talent Management teams in three Fortune 100 pharmaceutical companies. As a pharmacist with a dual MBA in Marketing & Finance, she possesses a unique professional background and is a recognized global thought leader in developing high-potential, female, diverse and scientific talent. Her leadership development programs have garnered numerous industry awards. She has been published in Management Development journals and regularly speaks at Talent and Leadership conferences.

Nancy spent the past ten years of her corporate career as Executive Director, Global Leadership Development for Merck & Co., Inc. responsible for developing over 10,000 leaders across Europe, Asia and the Americas. She is an ICF certified executive coach who has guided teams and leaders in publicly held and nonprofit companies through mergers, media crises and major transformational changes.

As a business leader she led major initiatives including a global restructuring of the Learning & Development organization for Merck, building both a suite of Flagship and Award-Winning Leadership Development Programs and a startup pharmaceutical company.

Nancy serves on the Board of Directors for Change A Life in Uganda, Camden Catholic High School, and the International Coaching Federation, Philadelphia Chapter. Nancy is also a mentor for the Global Give Back Circle in Kenya, Africa.

Clients value Nancy's first-hand business experience as a unique and significant asset. Her warm and friendly approach helps build trust quickly and coach executives to leverage their strengths, acknowledge areas for personal growth and develop practical plans to improve their effectiveness as an organizational leader.

As a working mother for a large part of her career, she is well acquainted with the challenges of balancing home, work and travel. Her trailblazer experience has led to a passion for developing the next generation of female leaders. She is featured as one of 15 outstanding leaders in Marshall Goldsmith's "Lessons From Leaders" book.

Nancy has coached executives in a wide range of disciplines including Healthcare, Education, Insurance and Consumer Goods. She coaches executive and full-time MBA students for an Ivy League University and has partnered with a large University to build a first-of-its-kind Coaching Program.

Nancy holds an MBA in Marketing & Finance, LaSalle University with a Bachelor of Science in Pharmacy, Rutgers University, and a Board of Pharmacy License in the State of NJ. She holds certifications from the International Coaching Federation (PCC), Hogan Assessments, DISC, EQi, Gallup StrengthsFinder, Connor Change Management Methodology, and Six Sigma Executive & Yellow Belts.